

## AIRCRAFT MANAGEMENT

Your VVIP Journey Starts Here

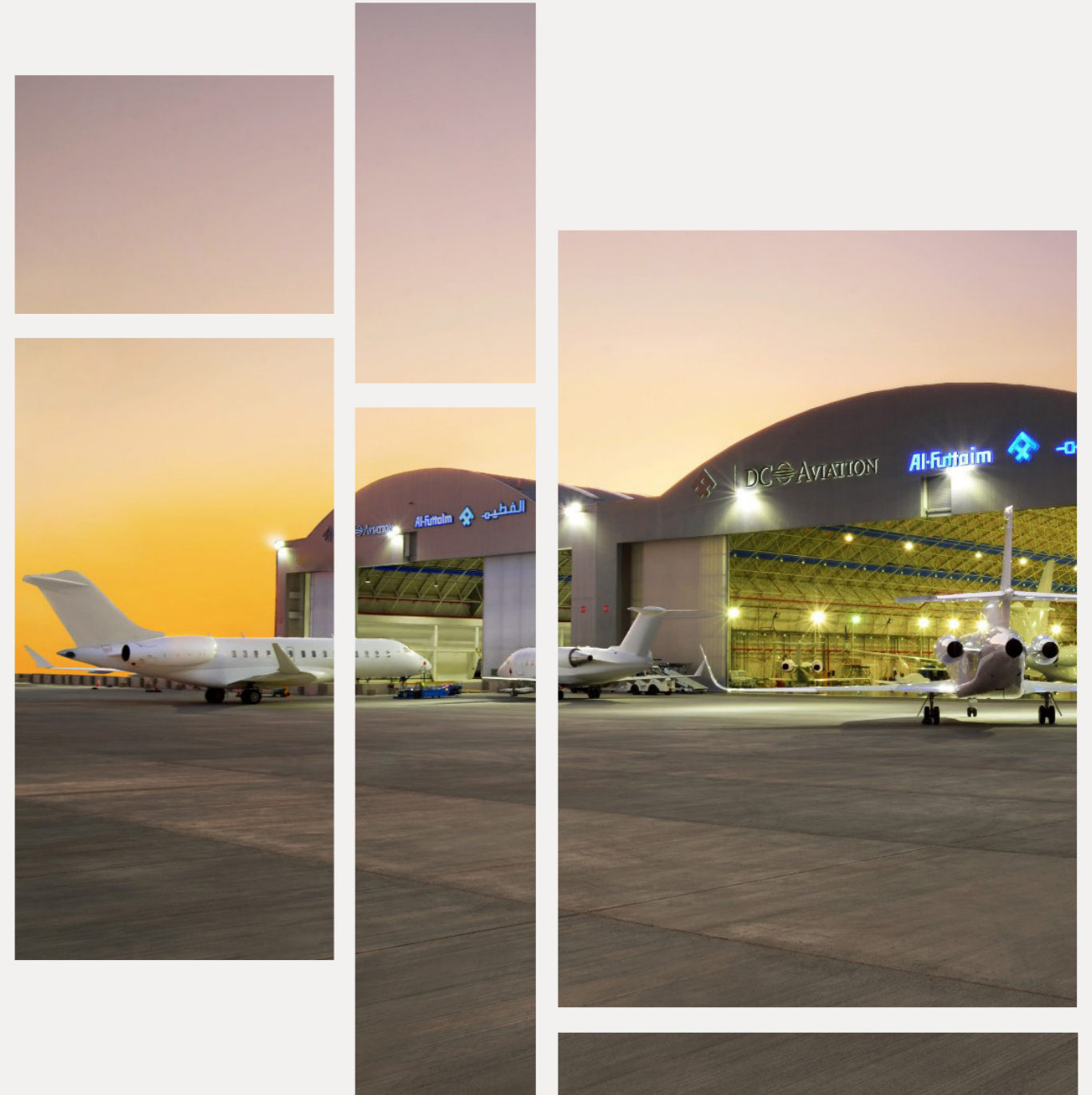


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Stuttgart | Dubai | Malta | Munich

an Al-Futtaim joint venture





Introducing DC Aviation Al-Futtaim

# German quality meets Arabian hospitality.

DC Aviation Al-Futtaim is a joint venture between DC Aviation, a leading German business jet operator, and Al-Futtaim, a privately-owned UAE business conglomerate. Operational in Dubai since 2013, this partnership has been formed to create a centre of excellence for quality business aviation operations in the Middle East.

Our UAE office is managed by a senior team of business aviation executives and employs experienced engineers and maintenance support specialists to provide expert services across the Middle East. In addition to operating and managing aircraft that provide an exceptional range of capability, performance and comfort, we offer clients the satisfaction that comes with unmatched levels of customer service.

Why choose us?

# Reap the benefits of aircraft operational management.

- Enjoy the utmost peace of mind knowing your aircraft is being managed by professionals
- Hassle-free day-to-day operations of your aircraft
- We ensure that your safety is paramount
- Benefit from cost reductions due to our bulk buying capability:
  - > Recurrent crew training
  - > Insurance
  - > Kerosene purchasing
- Cost reduction through in-house services integration:
  - > FBO-Ground Handling
  - > Maintenance
  - > Hangar parking
  - > CAMO services
- Reduce the overall cost of operation with our convenient third-party AOC charter service
- Retaining the aircraft's market value by providing strict maintenance programs to keep the inside and outside of the aircraft in perfect condition
- Choice of AOC
- Transparent accounting and flexibility

## Our Services.



Aircraft Management



Aircraft Fixed Based Operations (FBO) and Ground Handling



Aircraft Maintenance



Continuing Airworthiness Management Organization CAMO



Airconditioned Aircraft Hangar Parking



Business Jet Charter



Expert In-House Legal, Tax and Financial Advice



Choice of AOC



24/7 Operational Service



Dedicated Key Account Manager (KAM)

Premium Location

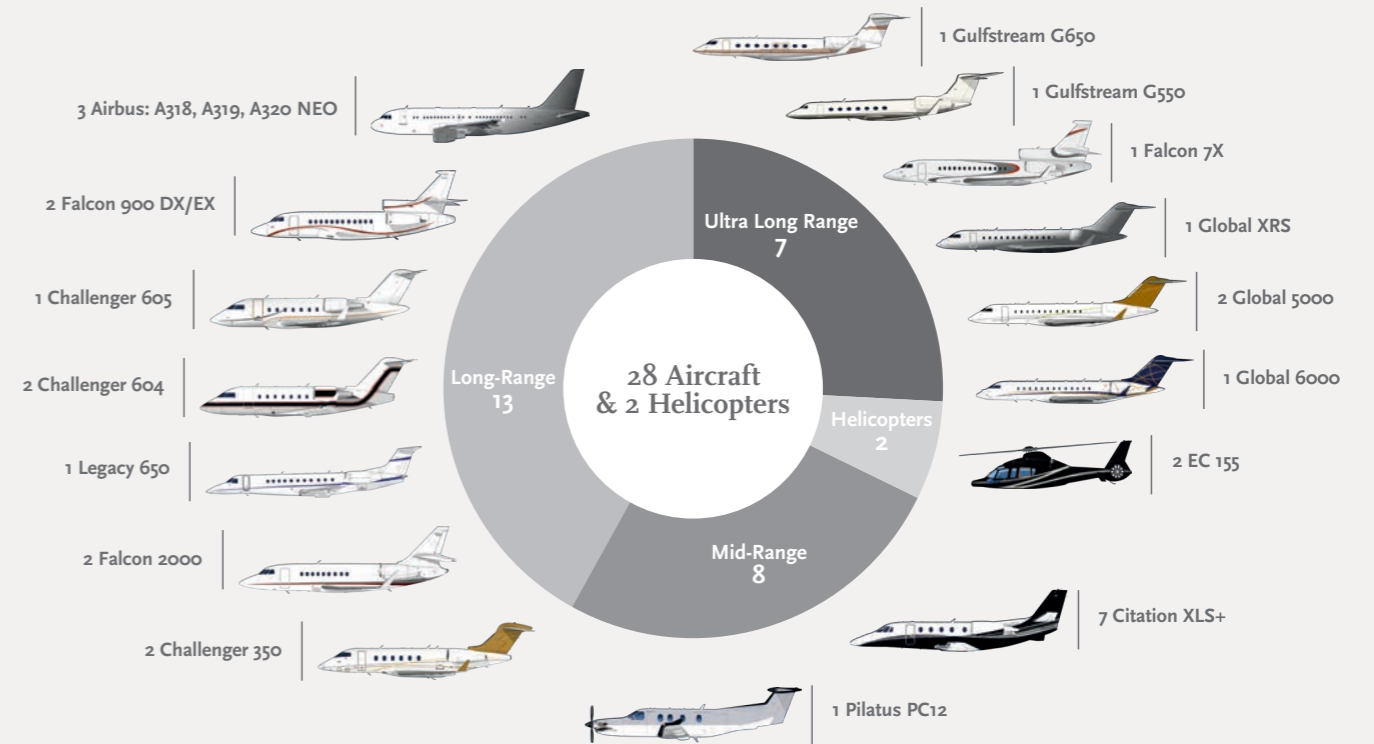
# Our facilities.

Located near Al Maktoum International Airport, we enjoy all the amenities that these luxurious, state-of-the-art and time-efficient facilities offer. We selected Dubai South – the future hub of aviation in the UAE – as our preferred base while the airport was still under construction and as a result our facilities have been purpose-built with our clients in mind.

We are located in close proximity to the runway, ensuring that arriving and departing aircraft enjoy short taxi times. Our parking slots and ramp are adjacent to our own air-conditioned hangars, having a dedicated VIP FBO lounge, and with police, customs and immigration integrated within our facilities, you can be assured of fast, friendly and professional departure and arrival procedures.



# Our Fleet.





360° Support

# Aircraft Management Solutions.



## Initial Expert Advice

- Advice on regulations
- Advice on Private vs Commercial Operations
- Advice on Legal, Financial and Taxation issues



## Accounting

- Ongoing accounting administration
- Payment of all expenses
- Detailed monthly financial reporting with back-up documentation
- Detailed operations reporting



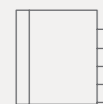
## Customer Service

- Dedicated KAM who will be your point of contact throughout daily operations



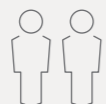
## Charter

- Actively selling charter on your aircraft
- 24/7 availability
- Generating revenue to reduce your net operating costs



## Initial Aircraft Set-up Service

- Aircraft set up service
- Entry into service and co-ordination
- Registration
- Setting up of manuals and documentation
- Maintenance set up
- Crew selection and recruitment (with prior approval)
- Accounting system set up
- Aircraft Delivery



## Crewing

- Managing crew training and crew credentials
- Managing all regulatory and compliance matters
- Payroll administration
- Recruitment of ad-hoc crew as when required from our extensive database



## Fuel

- Purchasing and negotiation strength due to DC Aviation's extensive fleet
- Constant monitoring of price by our dedicated fuel department
- Best pricing at most destination
- Insurance
- Significant saving due to bulk purchasing for our large fleet
- Administration of insurance policy such as renewals and claims



## Maintenance Supervision

- CAMO service which include administering all legal and regulatory maintenance records for your aircraft
- Scheduling aircraft for maintenance events
- Administration of unscheduled events
- Optimization of costs by requesting quotes from various maintenance centers



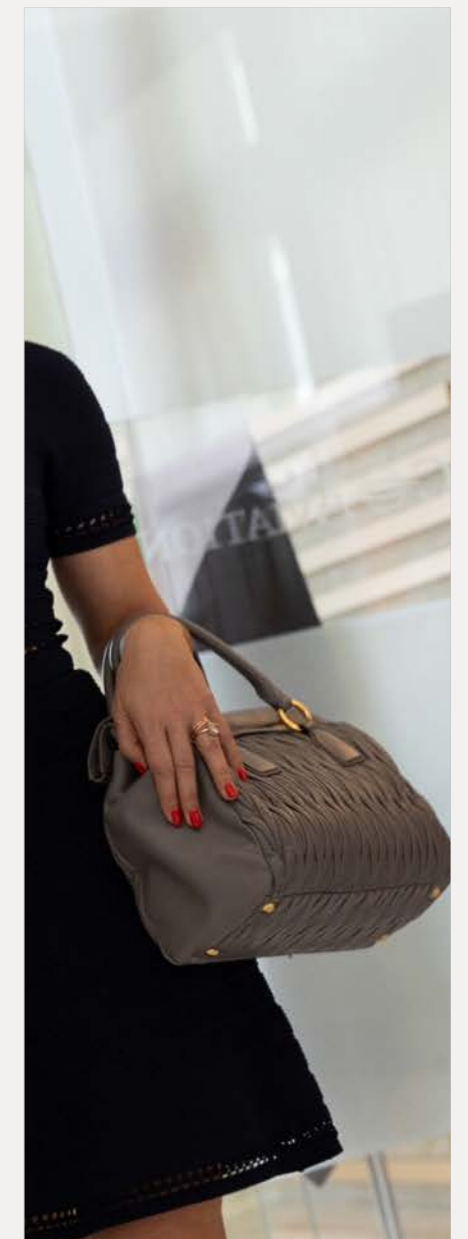
## Trip Planning

- 24/7 Trip Planning and Dispatch service
- Responsible for varying Schedules, Permits and Flight Planning
- Connecting crew, passengers and operations
- Charter
- Actively selling charter on your aircraft
- 24/7 availability
- Generating revenue to reduce your net operating costs

## Locations & Services.

						
Site	Executive Charter	Aircraft Management	Consulting Services	Aircraft Maintenance	Aircraft Hangarage	FBO & Handling Services
Our quality promise	Private terminal with VIP lounge	Complete 360° care	More than 30 years of experience	A wide range of aircraft types, CAMO, maintenance and repairs	Large hanger capacity	Shortest route from arrivals to departure
Stuttgart	✓	✓	✓	✓	✓	✓
Dubai	✓	✓	✓	✓	✓	✓
Malta	✓	✓	✓	⊙	⊙	✓
Munich	✓	✓	✓	✓	✓	✓

✓ In-house ⊙ Third-party provider



Our Team

# Excellence at every level.

We offer complete expertise from a single source which enables us to achieve a superior level of efficiency. As a consequence, numerous synergies provide a variety of benefits.



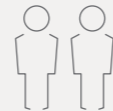
### Ground

- Ground Handling Services
- Operations Control Centre
- Visa Management Services
- Safety & Quality Management
- Training Management
- Service & Sales Executive Management
- Marketing & PR
- Finance & HR



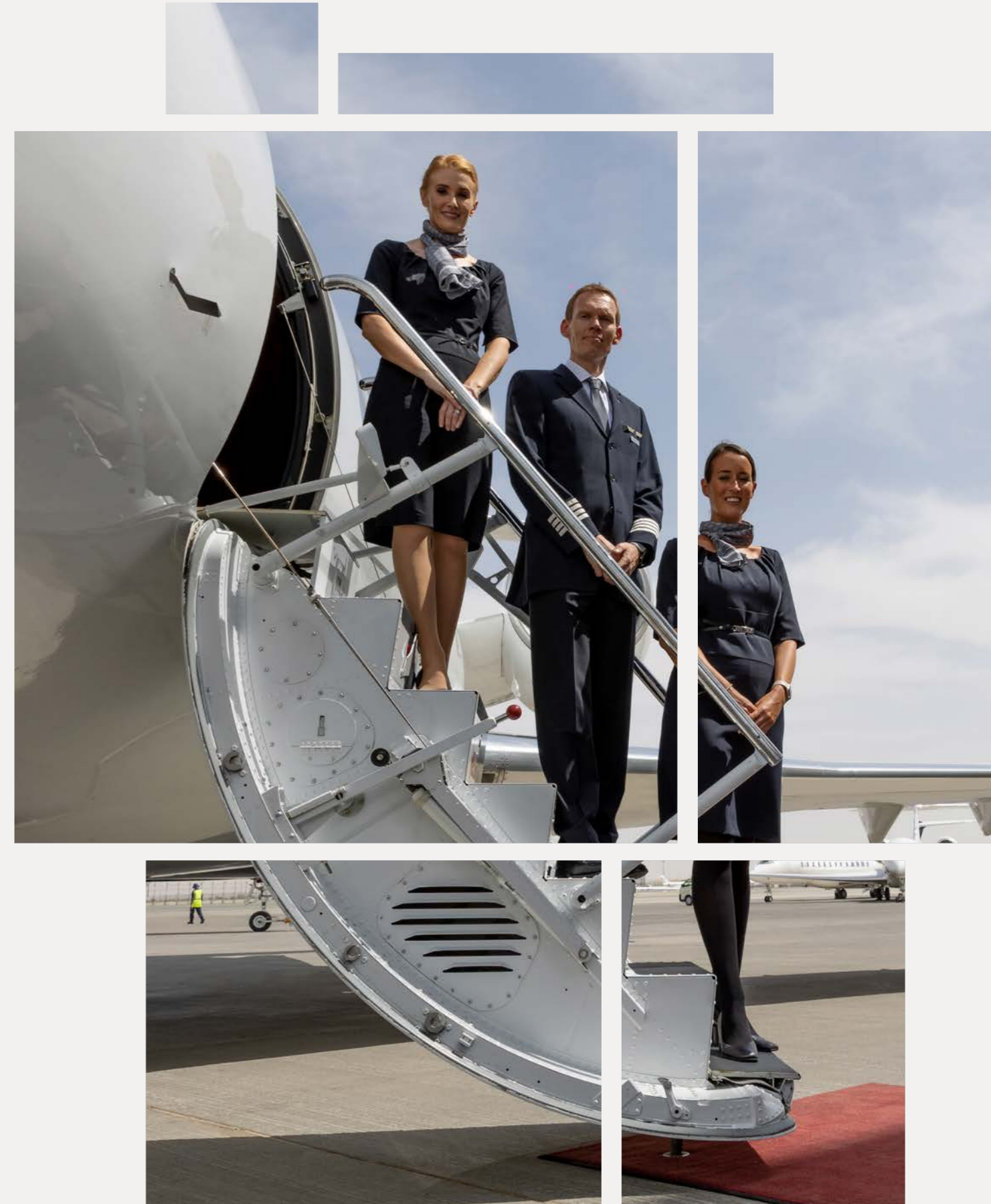
### Technical

- Engineering & Technical Planning (CAMO)
- Logistics & Technical Purchasing
- Maintenance Operation
- Pre-purchase Consultation



### Air

- Flight Crew
- Cabin Crew
- Crew Management Services





Our Standards

# Safety.

With our parent company DC Aviation IOSA (IATA International Operations Safety Audit) registered, we set the safety standards in business aviation. Our pilots are thoroughly assessed prior to joining the company. They are trained to the highest standards in the industry at state of the art training facilities.

Safety Measures	Legal Requirements	DC Aviation Requirements
Pilot selection	None	Independent assessment (including Psychological) according to airline standards (theory and simulator)
Additional training	1x per year in aircraft	2x per year in simulator* (at least 8 hours in simulator each time)
Test flight (emergency procedure, all weather flight operation)	2x per year in aircraft	2x per year in simulator* (at least 4 hours in simulator each time)
Theoretical testing	1x per year	2x per year
Crew resource management	1x in 3 years	1x per year

- Wyvern certified
- ETOPS 120 authorisation since 2001
- ETOPS 180 authorisation for the Airbus A319CJ VVIP fleet
- Non-ETOPS 180 authorisation for most other business jets
- Low-visibility operation (up to category CAT IIIb)
- Guarantee of safety, performance and service
- Unrestricted authorisation to operate flights to the United States (FAR 129 permit) since 2001
- Pilot selection programme in independent assessment centre according to airline standards
- Participant in the Visa Waiver Programme since 2001
- Maintenance EASA Part-145, CAR 145, Bermuda and Cayman Islands
- Maintenance EASA Part-M and UAE CAR M
- Certified VIP Excellence Programme for flight attendants
- Regular security checks of all employees
- International Standard for Business Aircraft Handling (IS-BAH) certification



## Entry Into Service Process.

Week	0	1	2	3	4	5	6
Sign AMA	X						
Kick-off Meeting	X						
Budget Planning		X					
Documentation/ Manuals		X	X	X	X		
Meeting with Authorities				X			
Authority Approval Process					X	X	
Operations Meeting					X		
Company Introduction						X	
Start of Operations							X

# About Us.

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DC Aviation Al-Futtaim LLC is a joint venture between DC Aviation and Al-Futtaim.

## **DC Aviation**

DC Aviation is a German business jet provider headquartered in Stuttgart. The company has gained comprehensive experience in aircraft management during its 22-year corporate history. Today, DC Aviation offers a complete portfolio ranging from aircraft management via aircraft charter to the maintenance of business jets and handling services. The company runs one of the largest and most versatile business fleets in Europe. Its fleet includes the Cessna Citation XLS+, long distance jets such as the Gulfstream G650 and large-cabin jets like the Airbus 319 CJ.

## **Al-Futtaim**

Established in the 1930s as a trading business, Al-Futtaim Group today is one of the most diversified and progressive, privately held regional businesses headquartered in Dubai, United Arab Emirates. Structured into five operating divisions; automotive, financial services, real estate, retail and health; employing more than 42,000 employees in more than 20 countries in the Middle East, Asia and Africa, they partner with over 200 of the world's most admired and innovative brands.

